



P.O. Box 711588
Herndon
Virginia 20171

855.988.2020

www.20-20services.com

20-20's Virtual Classroom Delivery For Both Audit & Tax Staff Level Training Programs Ready for delivery on May 1st (Audit) and June 1st (Tax)



20-20 Services is now instructing programs using our newly created "Virtual Classroom Delivery (VCD)" option.

Early this season, we've been instructing virtual classroom delivery for multiple sessions of various levels of our Audit Training curriculum.

Our Audit courses will be ready to be delivered in both group-live and virtual classroom delivery formats beginning on May 1st, and our Tax programs will be ready a few weeks later, or no later than June 1st.

Like you, we are working hard to meet the changing demands of our clients, in this unpredictable time. We will continue to focus our efforts on developing and refining the instructional design and course content of our staff level training programs for both **Audit** and **Tax** professionals to ensure they will be engaging and effective in a **virtual classroom delivery** setting. We are ready to meet our client demands for the traditional training busy season.

During these times, where change is rapid and uncertainty is clear, 20-20 will do our very best to give our clients the flexibility to choose the training delivery that works best for them at the various times when they need to make the decisions for their firm's professionals. And we will continue to remain flexible in this ever-changing environment.

We are doing our very best to reach out to all our clients. Know that our phone lines are open, and we welcome each opportunity to discuss your firm's training plans with you.

Sincerely yours, Jessica, Tom & Beckie



Jessica Sacchetti, CPA
President



Thomas Kiley, CPA
Director of Tax



Beckie Reilly
EVP, Sales



P.O. Box 711588
Herndon
Virginia 20171

855.988.2020

www.20-20services.com

20-20's Virtual Classroom Delivery Frequently Asked Questions

As previously communicated, 20-20 is offering our popular staff level training programs for both Auditors and Tax professionals in a "Virtual Classroom Delivery (VCD)" format.

We have summarized the most frequently asked questions, below.

1. When will the classes be ready for delivery?
 - a. Audit courses will be ready on May 1st.
 - b. Tax courses will be ready on June 1st.
2. What are the program agendas?
 - a. The agendas are the same as our group live delivery programs, which you can find online in our course catalog by clicking [here](#).
3. Do we have options when choosing how we deliver the VCD programs?
 - a. Yes, we are offering three options, as follows:

Option 1: Same exact dates and times as group-live. Our typical trainings run from 8:30am - 5pm on days 1 and 2 and 8:30am - 3pm on Day 3. If you think keeping the exact same schedule is a priority, we can follow this schedule. The downside to this option is that full day online trainings can be tough for participants, so we can experience declines in engagement in these long programs.

Option 2: ½ Day Sessions. We can spread the 24 hours of CPE over 5 half day sessions (Mon.-Fri.) running from 8:30am-1pm on days 1-4 and 8:30am-12pm on day 5. This breaks up the day so the participants can do other work in the afternoon but also extends the commitment over a couple of extra days than originally planned, if you were considering group live training. We can modify the program times for various time zones.

Option 3: Blended learning. In March and April we've piloted our Blended Learning offering with group-internet delivery. This program runs over four ½ day sessions (Mon-Thurs) with homework after each session completed by each participant individually. Under our blended learning license we can complete 18 hours of virtual classroom time and 6 hours of independent work to give more flexibility to the program. 20-20 would be the CPE sponsor under this model. Blended learning is currently not accepted by all states. The list of states accepting blended credits can be found [here](#).

4. What software are we using to deliver you VCD programs?
 - a. We are using Zoom classroom. But we do have the flexibility to use other tools.



P.O. Box 711588
Herndon
Virginia 20171

855.988.2020

www.20-20services.com

20-20's Virtual Classroom Delivery Testimonials

How
are we doing?

We've been delivering our core level training programs in a Virtual Environment since mid-March and we've adapted quickly to our new delivery option. We wanted to share with you some of the testimonials we've received from the learners in our virtual classrooms.

What did you enjoy most about the training?

- "I really enjoyed the instructor; she had a great attitude and did an awesome job at teaching the course over Zoom. I also enjoyed getting to do breakout sessions and meeting people that I do not work with on a normal basis."
- "I really enjoyed doing this training online. Our teacher was very good. He kept it very interactive so that it was never boring. I like this format (online) and think we should use it a lot for future trainings."
- "I enjoyed Josh's presentation style. He was energetic, considerate, and highly knowledgeable; furthermore, his diverse pedagogical approach kept a classroom of auditors actively engaged for four and a half hours a day, four days in a row (not a small challenge)!"
- "I love this format! I would much rather spend part of my day doing homework at my pace rather than sitting in a classroom waiting for everyone to finish."
- "I enjoyed the variations that an online environment could bring to a class setting. Such as the whole group being able to participate by writing on the white board, this allows participation from all, even those who aren't as outgoing."
- "The instructors! One of the best training experiences I've ever had."
- "Garth is a great instructor! I loved the games and total interaction! Time was appropriately allocated for each task. Homework material was a great way to extend class without having to sit at the computer/classroom for 8+hours."



P.O. Box 711588
Herndon
Virginia 20171

855.988.2020

www.20-20services.com

20-20's Virtual Classroom Delivery Pricing Guides

Price per CPE credit: \$412 for up to 24 participants; Tax Training Levels 4 & 5 are \$450 per CPE Credit

Additional participants (over 24) are \$15 per person, per credit hour. Larger class sizes may require additional instructors and may incur additional costs. Course materials fees and third-party assessment fees vary based on number of credit hours. Contact us directly for pricing on customized courses.

Examples – Audit Training Levels 1 - 6

24-Credit Course Audit Training Course		
Number of Participants	12	24
Instruction Fee	\$9,888	\$9,888
Materials Fee (\$35 pp)	\$420	\$840
Assessment Fee (\$15pp) (if applicable)	\$180	\$360
Total	\$10,488	\$11,088

16-Credit Course Audit Training Course		
Number of Participants	12	24
Instruction Fee	\$6,592	\$6,592
Materials Fee (\$20 pp)	\$240	\$840
Assessment Fee (\$15pp) (if applicable)	\$180	\$360
Total	\$7,012	\$7,792

Examples – Tax Training Levels 1 - 3

24 Credit Course Tax Training Course		
Number of Participants	12	24
Instruction Fee	\$9,888	\$9,888
Materials Fee (\$99 pp)	\$1,188	\$2,376
Assessment Fee (\$15pp) (if applicable)	\$180	\$360
Total	\$11,256	\$12,734

16 Credit Course Tax Training Course		
Number of Participants	12	24
Instruction Fee	\$6,592	\$6,592
Materials Fee (\$66pp)	\$792	\$1,584
Assessment Fee (\$15pp) (if applicable)	\$180	\$360
Total	\$7,564	\$8,536

Examples – Tax Training Levels 4 & 5

24 Credit Course Tax Training Course		
Number of Participants	12	24
Instruction Fee	\$10,797	\$10,797
Materials Fee (\$99 pp)	\$1,188	\$2,376
Assessment Fee (\$15pp) (if applicable)	\$180	\$360
Total	\$11,256	\$12,734

16 Credit Course Tax Training Course		
Number of Participants	12	24
Instruction Fee	\$7,198	\$7,198
Materials Fee (\$66pp)	\$792	\$1,584
Assessment Fee (\$15pp) (if applicable)	\$180	\$360
Total	\$8,170	\$9,142